

# The Smart Way to Deal with Stupid People

By David E. Silvey

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"The Smart Way to Deal with Stupid People," describes an easy, 5-step process to help you "get what you want--when you want--from people who are in the way."

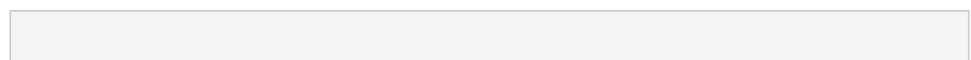
If you're honest, you've probably been in some extremely frustrating situations (for me, it was a cancelled flight at the airport) where you've thought, "Who put this stupid person in charge?" You've thought this (or said it under your breath) because the person in charge (i.e. airline attendant) was standing in your way and keeping you from getting what you wanted and needed (or, for me, keeping me from going where I wanted to go!) So I'm just trying to connect with the frustration that many of you feel. And that's how and why I chose my title.

In a very fun and practical way, I describe the Smart Way to deal with these frustrating situations and people. And not only do I teach you how to get what you want and need when you want and need it, but also how to help the "other" person standing in your way (yes, the one you may be thinking is "stupid") get what he wants and needs.

I envision an entire series of Smart Way Books that will be people-centric and "others" focused. Each book will embody a process that will help you go into every human interaction with the goal of producing a collaborative, win-win exchange--an exchange that captures, transforms and then harnesses the power of your blockers for mutual benefit.

Experts agree that people feel anxiety stemming from fear--fear that they will not get what they want and need, and, as a result, more and more people are experiencing conflict and confrontation in their personal interactions with others.

Smart Way Books will address and meet this need by helping people capture the emotions connected to their anxiety so that they can productively get what they want and need. In a sense, the books will be a natural alternative to anti-anxiety medication--an alternative that produces both physical and emotional health!



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## **The Smart Way to Deal with Stupid People By David E. Silvey Bibliography**

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