



Building Your I.T. Career: A Complete Toolkit for a Dynamic Career in Any Economy (2nd Edition)

By Matthew Moran

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Building Your I.T. Career
A Complete Toolkit for a Dynamic Career in Any Economy
Second Edition

Break in. Move up. Earn more. Stay on top.

Get the I.T. career edge you need right now!

“They” say it’s tougher now to build a great career in I.T. “They” complain about outsourcing, cutbacks, and the tough economy. Don’t complain: act! Right this minute, outstanding I.T. jobs and careers are out there: You just have to know how to get them! This 100% I.T.-focused, up-to-the-minute toolkit delivers all the insider skills and insights you need to get your next great tech job now—and build lifelong success in the industry. It will help you plan your career, set achievable goals, organize them into practical action items, and *make it happen!*

Totally updated for today’s newest hiring trends, *Building Your I.T. Career*, Second Edition is packed with examples from real I.T. pros and hiring decision-makers, it will help you get in, get promoted, get raises, and stay in demand—one easy step at a time!

- Focus on the I.T. careers you'll be happiest and most successful in
- Discover what opportunity looks like today—and how to take advantage of it
- Adopt the proactive attitudes associated with I.T. career success
- Master the personal communication skills you need to get a job—and succeed when you have it
- Develop more effective cover letters and resumes, and interview brilliantly
- Break in to I.T. for the first time
- Build your social media and offline networks, and use them to supercharge your job search
- Negotiate salary and employment agreements that get you what you deserve

- Learn (and do) what it takes to get promoted
- Take advantage of telecommuting and consulting options
- Move into management (if that's what you want)
- Use mentors and career coaches effectively
- Become a high-priced hourly consultant
- Gain the personal financial discipline that liberates you to choose your best career options
- Make yourself nearly indispensable

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Editorial Review

About the Author

Matthew Moran is a business coach and technology consultant with more than 20 years of experience. He began his career as a data entry clerk at Blue Cross of California (Anthem). Over the next 6 years, he created a variety of database systems and a large automated document assembly system. The success of this system led to several consulting engagements in the healthcare and legal industries.

His consulting focuses on business-centric application development, with a focus on workflow automation. His clients include Northrop Grumman, HealthNet, Power-one, Maracay Homes, Waste Management, Primerica Financial, and others. He coaches I.T. departments on concept over process, a business-focused methodology for more proactive and solution-oriented technologies. He also coaches entrepreneurs and small businesses on matters of I.T., content strategies, online presence, and social media. He is a keynote and workshop presenter, speaking to colleges, professional organizations, and I.T. groups. He is also a songwriter and performer, performing solo and with his band.

He lives in Los Angeles, California, with his youngest daughter and their three dogs.

Users Review

From reader reviews:

George Privette:

Now a day folks who Living in the era where everything reachable by connect with the internet and the resources within it can be true or not need people to be aware of each info they get. How a lot more to be smart in having any information nowadays? Of course the answer then is reading a book. Reading a book can help men and women out of this uncertainty Information specially this Building Your I.T. Career: A Complete Toolkit for a Dynamic Career in Any Economy (2nd Edition) book because book offers you rich details and knowledge. Of course the info in this book hundred % guarantees there is no doubt in it everbody knows.

Patrick Garcia:

Precisely why? Because this Building Your I.T. Career: A Complete Toolkit for a Dynamic Career in Any Economy (2nd Edition) is an unordinary book that the inside of the book waiting for you to snap that but latter it will distress you with the secret it inside. Reading this book alongside it was fantastic author who write the book in such remarkable way makes the content on the inside easier to understand, entertaining means but still convey the meaning totally. So , it is good for you for not hesitating having this nowadays or you going to regret it. This amazing book will give you a lot of advantages than the other book get such as help improving your expertise and your critical thinking approach. So , still want to delay having that book? If I have been you I will go to the reserve store hurriedly.

Clifford White:

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Elmo Bragg:

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